

PROJECT BRIEF



Business Problems
Challenges
Deliverables
Outcomes
Data Sources
Technology

DISTRIBUTOR PAYMENT PERFORMANCE

CUSTOMER:

Manufacturer
– Midwest USA

PROJECT:

Distributor Payment
Performance

BUSINESS PROBLEM

The company provides consignment financing to dealers until the product is sold; at which time the dealer is supposed to remit payment back to the company. The problem is that dealers don't remit right away and they hold onto the cash while the company continues to pay interest on the money. The purchasing group had the loan information but needed a solution that would allow them to connect loan information with sales and customer data so that they could figure out when a loan was paid off.

The finance group wanted a reporting solution that was easy to use, accessible, secure, and accurate.

CHALLENGES

- The source data came from two different systems; therefore, there was no natural key to tie sales to loans.

DELIVERABLES

- DW Star Schemas (2)
- ETL Workflows
- Web-Based Reporting Tool
- Updates to Enterprise Data Model
- Meta Data Repository

OUTCOMES

- Self-service reporting
- Reduced time to analyze business performance
- Improved cash flow to the company

DATA SOURCES

- SAP – Shipments
- Other – Distributor Sales Data
- Datascan – Loan Data

TECHNOLOGIES USED

- SAP R/3
- Vitrea
- Erwin
- Business Objects XI – Universe
- Datascan
- Oracle 9i/10G
- Informatica 8.0
- Business Objects XI – Webi

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